



ENTERPRISE EVALUATION PACK

Proven financial, operational & compliance impact **at enterprise scale**

Everything required for a complete enterprise evaluation — ROI analysis, compliance overview, technical summary, and verified case studies, in one structured bundle for procurement, legal, finance, and technical review.

CFO-validated outcomes

Enterprise deployments

Audit-ready results

Measurable ROI

ZoikoTime™ · Workforce Truth Infrastructure

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HOW TO USE THIS PACK

One bundle, four components

This pack contains everything a procurement team needs to evaluate ZoikoTime — distribute the whole bundle, or route each section to its owner. It pairs measurable outcomes with the documentation legal, finance, and technical reviewers ask for.

1 • ROI Analysis	Financial model — leakage, payback, first-year ROI → Finance
2 • Compliance Overview	GDPR, ISO 27001, SOC 2, EU AI Act → Legal / Procurement
3 • Technical Summary	Architecture, data flow, security boundaries → CTO / CIO
4 • Enterprise Case Studies	Verified deployments & outcomes → Executive sponsor
+ Benchmarks, Time-to-Value & Customer Voice	Context for the business case

At a glance

\$2.1M

Billing disputes eliminated (global bank)

-72%

Audit preparation time saved

100%

Clean regulatory audit (healthcare)

3.8–5.2 wk

Typical payback period

Defensible by design. Every outcome in this pack traces to structured, timestamped, integrity-signed evidence generated during normal operation — results you can demonstrate, not just claim.

ROI Analysis

A financial model with your organisation's inputs — leakage calculation, payback period, and first-year ROI.

The value drivers

DRIVER	BASIS (ILLUSTRATIVE, 500 USERS)	EST. ANNUAL VALUE
Payroll accuracy	Reduced over/under-payment on verified hours.	\$180,000
Fewer time / billing disputes	Lower dispute volume & faster resolution.	\$95,000
Audit preparation	Evidence assembled in minutes vs. weeks.	\$120,000
Compliance risk reduction	Lower exposure to findings & penalties.	Qualitative
Illustrative annual value	Sum of quantified drivers.	~\$395,000

Worked example — leakage & payback

Workforce (users)	500
Estimated annual payroll leakage	~\$1.2M (illustrative baseline)
Leakage reduction with ZoikoTime	12–15% (financial-services benchmark)
Illustrative first-year benefit	~\$395,000 quantified drivers
Typical payback period	3.8–5.2 weeks from activation

Illustrative only. Replace the basis figures with your headcount, pay rates, dispute volume, and audit hours to produce a defensible internal ROI. Figures are examples, not guarantees. A tailored model is available via *Generate ROI Report*.

Compliance Overview

GDPR, ISO 27001, SOC 2, and EU AI Act alignment — structured for procurement and legal review.

Framework	Scope	Status
SOC 2 Type II	Security, availability, confidentiality & processing integrity, examined over a period.	Aligned / Examined
ISO 27001	ISMS aligned to Annex A controls.	Aligned
GDPR	Lawful processing, data-subject rights, RoPA, breach notification.	Documented
CCPA / CPRA	Consumer rights handling & disclosure.	Documented
EU AI Act	Transparency & human-oversight for assistive, non-decisional AI.	Aligned

Control mapping (summary)

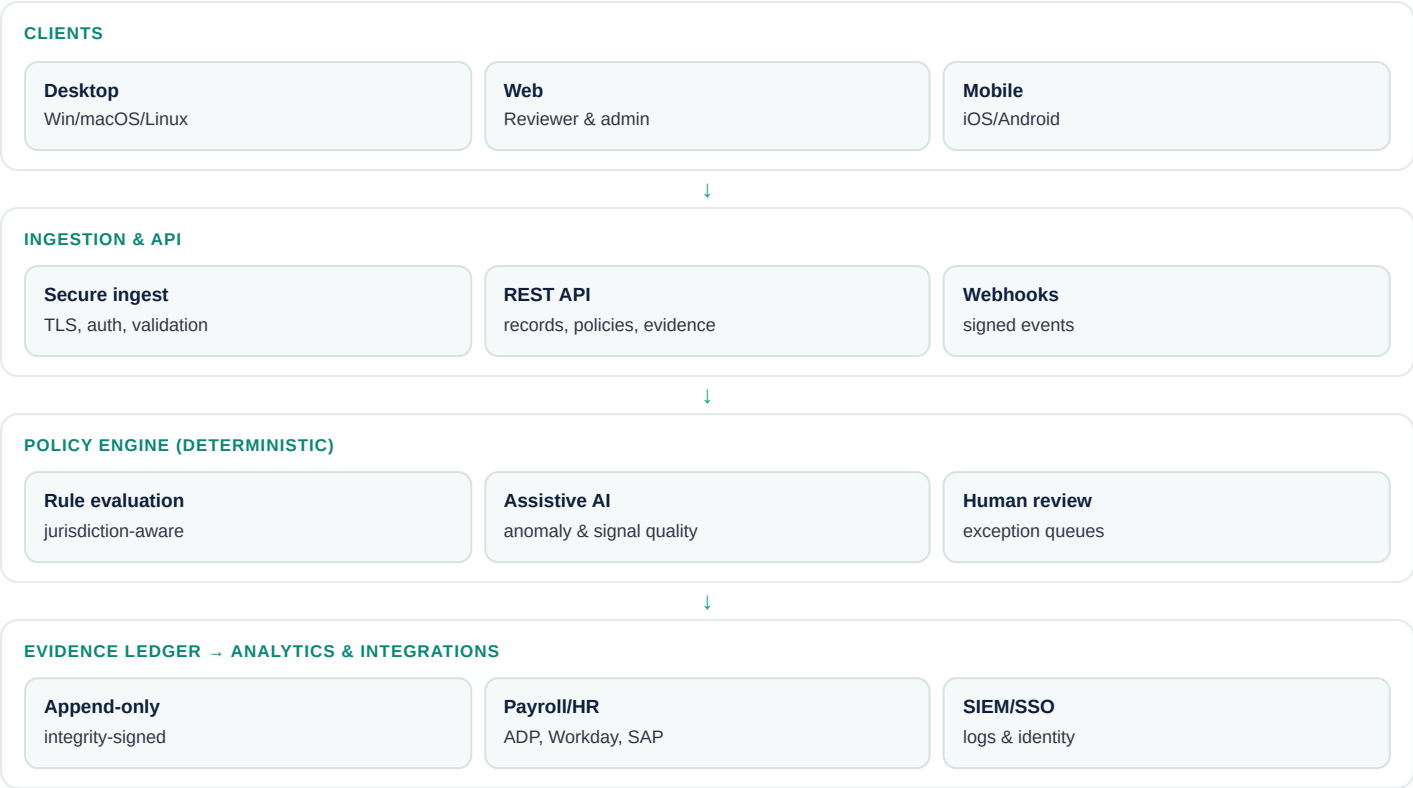
Domain	SOC 2	ISO	GDPR	Evidence Generated
Access control	CC6.1	A.9	Art. 32	Access logs, RBAC assignments, session identity.
Data protection	CC6.7	A.8	Art. 5, 32	Encryption config, minimization policy.
Audit logging	CC7.2	A.12	Art. 30	Tamper-evident logs, records of processing.
Data-subject rights	—	A.18	Art. 15–22	DSAR register, fulfilment timestamps.
Incident & breach	CC7.3	A.16	Art. 33	Incident timeline, 72-hour notification.

Full documentation. The complete control-by-control mapping, security addendum, and audit pack are available on request; full third-party reports are provided under NDA.

Technical Summary

Architecture documentation, data-flow, and security-boundary definitions — for CTO and CIO review.

Architecture



Security boundaries

BOUNDARY	DEFINITION
Collected	Time & attendance, declared work context, policy outcomes, review actions.
Never collected	Keystroke content, URL history, application-name monitoring, clipboard — any tier or configuration.
Encryption	AES-256 at rest; TLS in transit.
Access	RBAC, SSO/SAML, least privilege, append-only audit logs.
Deployment	Cloud, private cloud, or on-premises; region-specific residency (Enterprise).

AI governance. Classification is deterministic; AI is bounded to anomaly & signal-quality checks with reason codes, and never decides outcomes. Human-in-command throughout.

Enterprise Case Studies

Verified deployments — each with the business problem, the financial outcome, and a CFO-ready summary.

HEALTHCARE · UK

NHS Trust achieves first clean CQC inspection after three consecutive failures

100% Clean audit rate	-72% Audit prep time	3.8 wk Payback period
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The problem. Three consecutive CQC inspection failures due to incomplete, inconsistent staff time records. Legal exposure grew each cycle.

BEFORE

Manual records; 3 audit failures; weeks of preparation per inspection; ~\$120K annual audit cost.

AFTER

First clean inspection; automated evidence; audit export in under 4 minutes; 98.6% compliance rate.

FINANCIAL SERVICES · GLOBAL

Global bank eliminates \$2.1M in contractor billing disputes across 6 jurisdictions

\$2.1M Disputes eliminated	94% Billing accuracy	4 mo ROI achieved
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The problem. Contractor billing disputes added ~\$2.4M annually in legal and administrative cost across 1,200 contractors.

BEFORE

Disputed billing hours; ~\$2.4M dispute cost; no session evidence; weeks per dispute resolution.

AFTER

100% of sessions evidenced; ~\$2.1M disputes eliminated; disputes resolved in hours, not weeks.

Enterprise case studies (continued)

PROFESSIONAL SERVICES · UK

Consulting firm improves billable utilisation from 68% to 94% verified in 60 days

+26%

Billing accuracy

\$210K

Additional revenue

5 wk

Payback period

The problem. Billable-hour reporting based entirely on self-reports. Client billing disputes increasing quarterly.

BEFORE

68% billing accuracy; monthly disputes; revenue loss estimated ~\$210K annually.

AFTER

94% verified billing accuracy; \$0 disputed invoices; ~\$210K additional annual revenue captured.

TELECOM / BPO · APAC & EMEA

Global telecom operator reduces payroll leakage 15% across 8,000 distributed agents

-15%

Payroll leakage

-60%

Audit prep time

4 mo

ROI achieved

The problem. 8,000 distributed agents with no real-time verification layer. Payroll leakage estimated ~\$1.8M annually.

BEFORE

~\$1.8M leakage; 3-week audit prep; no real-time visibility; fraud detected after the fact.

AFTER

~\$270K annual saving; audit-ready in under 4 minutes; fraud detected in real time and controlled.

Send this to your CFO. Each case includes the business problem, the financial outcome, and a one-click CFO summary you can forward to your finance team.

BENCHMARK INTELLIGENCE

How you compare to your industry

Organisations in your sector typically see these results after implementing ZoikoTime — based on verified outcomes across the enterprise client base.

Financial Services — Payroll & Compliance Impact

METRIC	RESULT
Payroll leakage reduction	-14%
Audit prep time saved	-72%
Compliance risk reduction	-68%
Average payback period	3.8 weeks

Financial-services organisations typically reduce payroll leakage by 12–15% within the first quarter of deployment.

Healthcare & Life Sciences — Compliance & Workforce Impact

METRIC	RESULT
Regulatory audit failures eliminated	100%
Shift compliance accuracy	98.6%
Agency workforce disputes	-84%
Average payback period	5.2 weeks

Healthcare clients achieved a first clean regulatory audit within 90 days of deployment in referenced cases.

Professional Services — Billing & Utilisation Impact

METRIC	RESULT
Billing accuracy improvement	+26%
Client billing disputes	-94%
Revenue captured (annual)	+\$210K
Average payback period	4.6 weeks

Professional-services firms improved billing accuracy from 68% to 94% verified within 60 days in referenced cases.

TIME TO VALUE

How quickly value is realised

MONTH 1-2 · DEPLOYMENT

Foundation & initial visibility

- System integration with HRIS, payroll, and identity providers.
- Session confidence scoring active — anomalies visible within days.
- First payroll cycle with verified evidence records.
- HR, Finance & Compliance teams trained and onboarded.

MONTH 3-5 · OPERATIONAL

Operational improvement

- Anomaly-detection baselines fully calibrated.
- First measurable financial impact — leakage reduction visible in payroll.
- Compliance posture improving — audit prep time dramatically reduced.
- Billing-accuracy improvements visible in client invoicing.

MONTH 6+ · ROI REALISED

Measurable, reportable ROI

- Full ROI calculable and reportable — financial impact quantified.
- First regulatory audit achieved for regulated industries.
- Payback period confirmed — typically weeks from activation.
- Executive reporting configured — CFO-ready summary on demand.

CUSTOMER VOICE

What enterprise leaders say

“ZoikoTime reduced our audit preparation time by over 50% and gave us complete confidence in our workforce data for the first time. The evidence records are genuinely defensible — we tested this.”

James Whitfield — Chief Compliance Officer · Global Financial Services

“Our CFO approved ZoikoTime in one meeting. The ROI model was clear, the payback period was under 4 months, and the compliance documentation answered every procurement question before it was asked.”

Sophia Adeyemi — VP Operations · NHS Trust, Healthcare

“We had substantial contractor billing disputes annually. The evidence records make every invoice defensible. We haven’t had a single dispute in 8 months.”

Marcus Chen — Chief Financial Officer · Global Bank, APAC

About this pack. Prepared by ZoikoTime for enterprise evaluation across procurement, legal, finance, and technical review. Case-study figures, benchmarks, and quotes reflect referenced enterprise deployments and are illustrative of potential outcomes; individual results vary by environment, scope, and configuration, and are not guarantees. ROI examples are worked illustrations — enter your own inputs for a defensible internal estimate. Framework alignment reflects ZoikoTime’s control implementation; full third-party reports, certificates, and customer-specific evidence are provided through a governed access process under NDA. ZoikoTime classifies time deterministically; AI assists only bounded tasks and never decides whether work occurred, and consequential decisions remain with authorized humans. ZoikoTime never collects keystroke content, URL history, application-name monitoring, or clipboard data under any tier or configuration; screenshots are optional, user-configurable, and redaction-controlled. Evidence records are traceable and append-only; no universal legal-admissibility claim is made. © 2026 ZoikoTime. All rights reserved.